



**TODD GLASKIN**

COLDWELL BANKER INTERNATIONAL PRESIDENT'S PREMIER AWARD



**# 1 Coldwell Banker  
Commercial Sales  
Professional by State**

**Coldwell Banker Commercial  
Silver Circle of Distinction**

617-843-5685  
Todd.Glaskin@gmail.com  
ToddGlaskin.com

*One of the most important parts of the selling process is the level of trust established between the sales associate and client.*

*At Coldwell Banker Residential Brokerage our sales associates are supported by a unique foundation encompassing legal expertise, management information systems and analysis, engineering know-how, and a full service mortgage company. They are committed to continuous education in order to remain knowledgeable on topics from environmental issues to financing alternatives.*

## **BUSINESS EXPERIENCE**

- THE REALTOR'S REALTOR, CHOSEN TO SELL PROPERTIES FOR OTHER REALTORS
- EXPERIENCE WITH SALES OF CONDO CONVERSIONS 30+ UNITS
- MEMBER, NATIONAL AND GREATER BOSTON ASSOC. OF REALTORS
- EXPERIENCE SELLING REAL ESTATE FROM \$200,000 TO \$9,000,000+
- WORK WITH MANY OF THE AREA'S TOP BUILDERS

## **PROFESSIONAL ACHIEVEMENT**

- 2016 RECIPIENT OF THE COLDWELL BANKER INTERNATIONAL PRESIDENT'S PREMIER AWARD—TOP 1 PERCENT OF SALES ASSOCIATES INTERNATIONALLY
- AFFILIATED WITH COLDWELL BANKER COMMERCIAL NRT
- VAST MAJORITY OF BUSINESS EXCLUSIVELY BY REFERRAL
- OUTSTANDING PREVIOUS MARKETING EXPERIENCE AS INTERNATIONAL DIRECTOR OF ADVERTISING SALES, LET'S GO TRAVEL GUIDES

## **EDUCATION & CERTIFICATION**

- CERTIFIED RELOCATION SPECIALIST, ABLE TO ASSIST LOCALLY OR NATIONWIDE
- HARVARD UNIVERSITY '98, AB DEGREE CUM LAUDE IN ECONOMICS
- TRAINING IN NEW CONSTRUCTION / DEVELOPMENT / CONVERSION
- LICENSED REAL ESTATE PROFESSIONAL; REALTOR®

## **COMMUNITY INVOLVEMENT**

- PAST FOUNDING MEMBER BOARD BROOKLINE HIGH 21ST CENTURY FUND
- FUNDRAISING BOARD OF THE BARRY PRICE CENTER, NEWTON
- SUPPORT COMMUNITY SERVINGS
- SUPPORT MANY LOCAL FUNDRAISING EVENTS